

Message Text

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ACTION EUR-12

INFO OCT-01 ISO-00 EB-07 /020 W
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P R 130740Z MAY 75
FM AMEMBASSY BUCHAREST
TO SECSTATE WASHDC PRIORITY 2654
USDOC PRIORITY
INFO DIA WASHDC

LIMITED OFFICIAL USE BUCHAREST 2039

E.O. 11652: N/A

TAGS: ETRD, EAIR, RO

SUBJ: GOR REQUEST FOR PURCHASE OF USED 707'S

REF: STATE 109300

1. ON MAY 9 AMBASSADOR INFORMED MINSTATESEC NICOLAE, WHO HAD BEEN PRESENT AT MEETING WITH PATAN, OF POINTS SET FORTH PARA 1 REFTTEL, I.E. THAT NO EXCESS DOD AIRCRAFT AVAILABLE BUT THAT OPPORTUNITIES EXISTED FOR COMMERCIAL PURCHASES. NICOLAE INDICATED THAT HARABAGIU OF TEHNOIMPORTEEXPORT HANDLING DETAILS AND COULD PROVIDE RESPONSE TO OUR QUESTIONS.

2. EMBASSY PROVIDED HARABAGIU WITH INFORMATION CONCERNING NORTH WEST AIRLINE'S AVAILABLE AIRCRAFT. HARABAGIU STATED THAT TEHNO WOULD BE IN IMMEDIATE CONTACT WITH N.W.

3. HARABAGIU FURNISHED FOLLOWING COMMENTS REGARDING ROMANIAN NEEDS:

A. INsofar AS TWO USED PLANES ARE CONCERNED, ROMANIANS ARE INTERESTED ONLY IN 707-320C-'S.

B. CONTACTS HAVE REPORTEDLY BEEN CONFINED TO UNSPECIFIED EUROPEAN BROKERS AND BOEING. ONE OF EHRENWALD'S LEADS NOW BEING PURSUED IS FOR TWO REFURBISHED AIRCRAFT FROM ISRAELI AIRCRAFT CORPORATION.

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C. FOR PRESENT AT LEAST GOR DOES NOT RPT NOT WISH ITS INTEREST
CIRCULATED AS TRADE OPPORTUNITY.

D. GOR CURRENT THINKING IS GEARED TO STRAIGHT PURCHASE
BUT HARABAGIU IS PREPARED TO CONSIDER QUOTATIONS FOR LEASES SO
THAT THERE WOULD BE AN ALTERNATIVE SHOULD NO SUITABLE PURCHASABLE
AIRCRAFT BE AVAILABLE.

4. CONCERNING REQUIREMENT FORTHREE NEW AIRCRAFT, HARABAGIU
STATED THAT INVITATION FOR BOEING PRES. BOUILLION TO VISIT
ROMANIA BEING CONVEYED BY ROMANIAN EMBASSY WASHINGTON. SUGGESTED
TIME FRAME WOULD BE MAY 18-25, DURING WHICH PERIOD MIN PATAN
WOULD BE IN COUNTRY. IN THIS CONTEXT EMBOFF OBSERVED TO HARABAGIU
THAT IN THEIR CONVERSATION OF APRIL 11 HARABAGIU HAD MADE NO
MENTION OF ANY SHORT-TERM REQUIREMENTS. SOMEWHAT EMBARRASSED,
HARABAGIU RESPONDED THAT AT THAT TIME HE HAD NOT KNOWN OF THESE
NEEDS.

5. ACTION REQUESTED: EMBASSY REQUESTS:

A. COMMERCE INFORM NORTH WEST OF OUR APPROACH TO TEHNO.
IN VIEW OF GOR'S RECORD OF ERRATIC FOLLOW-UP IT MIGHT BE ADVISABLE
TO SUGGEST TO N.W. THAT IT TAKE INITIATIVE IN CONTACTING GOR
DIRECTLY, IF FIRM RECEIVES NO CABLE FROM TEHNO IN NEXT FEW DAYS.

B. DEPT/COMMERCE COMMUNICATE WITH UBBS. BROKERS URGING THEM
TO APPROACH TEHNO SHOULD THEY KNOW OF AIRCRAFT FILLING GOR
SPECIFICATIONS, WHETHER FOR LEASE OR HARCHASE.

C. DEPARTMENT ASCERTAIN AND INFORM US OF BOUILLION'S
RESPONSE TO GOR INVITATION.
VIETS

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: GOVERNMENT PROCUREMENT, AIRCRAFT SALES, NEGOTIATIONS
Control Number: n/a
Copy: SINGLE
Draft Date: 13 MAY 1975
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: KelleyW0
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1975BUCHAR02039
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D750167-0157
From: BUCHAREST
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1975/newtext/t19750555/aaaabxfy.tel
Line Count: 93
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION EUR
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 75 STATE 109300
Review Action: RELEASED, APPROVED
Review Authority: KelleyW0
Review Comment: n/a
Review Content Flags:
Review Date: 11 JUN 2003
Review Event:
Review Exemptions: n/a
Review History: RELEASED <11 JUN 2003 by BoyleJA>; APPROVED <21 OCT 2003 by KelleyW0>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
05 JUL 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: GOR REQUEST FOR PURCHASE OF USED 707'S
TAGS: ETRD, EAIR, RO
To: STATE COM
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 05 JUL 2006